



# FRANCHISE LAWS



STATE	MARYLAND	VIRGINIA	DC	DELAWARE	PENNSYLVANIA
WRITTEN AGREEMENT	Yes	Yes	N/A	No	Yes
EXCLUSIVE TERRITORIES	Yes	Yes	N/A	Yes	Yes
PROVISIONS FOR TERMINATION*	Good cause or negotiated compensation	Good cause	N/A	Good cause or reasonable compensation	Good cause
TERMINATION NOTICE	180 days	90 days	N/A	60 days	90 days

\* By contrast, wine and spirits suppliers do not enter into franchise agreements. Rather, they assign exclusive distribution rights to a distributor. A supplier may change distributors with a 30 day written notice.